

MAXIMIZE YOUR EARNINGS WITH AVON HOT POINTS!

Did you know, that **when you sell just a bit more**, you can significantly increase your earnings? Use this reference chart as you sell to customers and grow your business.



HOT POINTS	EARNING LEVEL	YOU EARN	PAY AVON
\$132	20%	\$26.40	\$105.60
Add \$18 to your sale = \$150	30%	\$45.00	\$105.00
\$280	30%	\$84.00	\$196.00
Add \$20 to your sale = \$300	35%	\$105.00	\$195.00
\$465	35%	\$162.75	\$302.25
Add \$35 to your sale = \$500	40%	\$200.00	\$300.00

PRESIDENT'S RECOGNITION PROGRAM MEMBERS CAN EARN EVEN MORE:

HOT POINTS	EARNING LEVEL	YOU EARN	PAY AVON
\$850	40%	\$340.00	\$510.00
Add \$75 to your sale = \$925	45%	\$416.25	\$508.75
\$1,435	45%	\$645.75	\$789.25
Add \$140 to your sale = \$1,575	50%	787.50	\$787.50